



Financial Planning Service

Price List (effective 10/03/2011)

Our Financial Planning Service is described in full detail in our Financial Services Guide. Here we set out the fees referred to in Section 4 of that document. The service is offered in two parts—as an initial service (details below) and an ongoing service (details overleaf).

Initial Service

This service consists of consultation and preparation of a Statement of Advice (or Risk Only Advice). Optimo Financial charges a flat, up-front fee for service and does not take commissions, trails or bonuses from financial service providers. The fees are set out in the table below. Your Optimo Financial Planner will confirm with you which Service Level would apply to you after the first meeting with you and before proceeding with developing the plan. The fee will be payable by you to Optimo Financial Pty Ltd.

The level of service required depends on the complexity of your affairs. Generally, a single person with a few assets and loans would be at the simple end; a couple with a Self Managed Super Fund and/or trust and various other investments could be at the complex end. The number of lifestyle cases you wish to examine is also a factor, noting that our Optimo Pathfinder® software greatly reduces the number of cases you need to run. We also charge separately for strategy development and implementation.

Standard SOAs	Strategy Only	Strategy & Implementation
Simple case	\$2,000	\$3,000
Medium case	\$3,500	\$5,000
Complex case	\$5,000	\$7,000
Special Case	POA	
Other		
Risk Advice only	\$1,000	

On-Going Service

Optimo Financial recommends that you review your portfolio and the investment strategy at least once per annum. We offer an on-going service to assist you to do this. The service includes:

- An annual seminar;
- A quarterly newsletter;
- An annual review of your strategy and investments.

The hours of service the adviser spends on your review are offered at the following levels. The allowance includes reasonable support from administrative staff.

Level	Description	Fee
Bronze	6 hours of service from your Financial Adviser	\$1,500 p.a.
Silver	12 hours of service from your Financial Adviser	\$2,500 p.a.
Gold	20 hours of service from your Financial Adviser	\$3,500 p.a.

To arrange a free, no obligation appointment to discuss your financial situation, the services we can offer and our fees, please contact us.

Optimo Financial Pty. Ltd.

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